

En-Com

Energy Solutions to Benefit our Global Community

Kelly Lunn, resident of Waverley and owner of EnCom, is in the energy business.

His three-year-old company provides "green" energy reducing solutions throughout Nova Scotia – finding economic advantages to clients and environmental benefits to communities.

Lunn said initially the company focused on commercial energy audits and energy reduction solutions (lighting, heating retro-fits, cooling) anything to bring down the energy consumption of a business.

From there the company branched out into backup power systems, providing automatic standby generators for homes and busi-

ness of all sizes. It became a "big product" for the company.

Hurricane Juan and the infamous winter storm (known as White Juan) has changed a lot of community resident's thinking when it comes to power and power solutions.

Home owners and businesses are hesitant to rely on the city for (storm) power and are realizing that Nova Scotia Power can not provide 100 per cent up time.

"A lot of people, including myself, have sump pumps and well pumps, and hot water heating systems," commented Lunn. "So if the power is out for a few days, especially in the winter time, freezing can cause great damage."

The great thing about EnCom home standby generators, it's an automatic system that produces electricity as soon as it senses a power outage.

It's standing by 24 hours a day, 365 days a year and starts automatically whether you are home or away.

Unlike the portable generator, standby units run off natural gas or propane and don't require extensions cords, or require refueling with messy gasoline.

The systems are designed to supply electricity to pre-selected emergency circuits - supplying the home's essential items (fridge, stove, deep freeze, heat, lights, and television) in the event of a utility power outage.

The system is integrated into the home's electrical panel so all the circuits you want on come on whether you are home or not when the power goes out.

Pre-packaged systems include; an automatic transfer switch built in load center, an outdoor connection box, pre-wired conduit, and a composite mounting pad.

"We have two sizes that are most popular," added Lunn. "We have the standard 7000 watt unit, which is basically the smallest unit for completely automatic functionality and the 15000 watt system."

It is not necessarily the square footage of the house that determines the size of the standby unit rather than the electrical energy consumption profile of the house.

If a home is already using a lot of propane appliances or oil fired heating systems then generally the electrical demand is going to be lower.

If the house is a big electrical draw and you need (those) key things running when the power is out - then the home will need to up size the generator.

EnCom also offers a new line of renewable energy products –

solar hot water, solar electricity, wind electricity and even hydro.

"Basically what EnCom is becoming is a full service energy solutions company," concluded Lunn. "We provide back up power, green power, and energy reduction solutions."

"Having a standby generator is a one time investment for a lifetime of security. And it keeps your home warm, your lights on, and your kids entertained!"

For more information about energy saving and reduction, automatic standby generators, and renewable energy call Kelly Lunn at (902) 860-0081 or visit www.encomgroup.com



Kelly Lunn, owner of EnCom, provides "green" energy solutions that provide economic advantages to clients and environmental benefits to the community.

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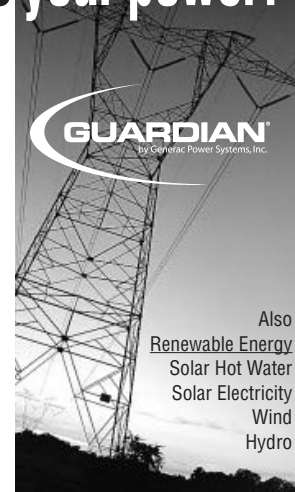
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24 HOURS
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